

|              |          |         |             |               | PRICE - CASH        |           |                      |
|--------------|----------|---------|-------------|---------------|---------------------|-----------|----------------------|
| Pricing Zone |          | Grade   | Base Price  | Cash Discount | Gross Price<br>Cash | GST @ 18% | Cash Price<br>Per MT |
| Bhiwandi     | RAFFIA   | H036RG  | 1,31,870.00 | 800.00        | 1,31,070.00         | 23,592.60 | 1,54,662.60          |
|              |          | NH036RG | 1,31,070.00 | 800.00        | 1,30,270.00         | 23,448.60 | 1,53,718.60          |
|              |          | ULL     | 1,26,870.00 | 800.00        | 1,26,070.00         | 22,692.60 | 1,48,762.60          |
|              | IM       | H120IG  | 1,30,780.00 | 800.00        | 1,29,980.00         | 23,396.40 | 1,53,376.40          |
|              |          | NH120IG | 1,29,980.00 | 800.00        | 1,29,180.00         | 23,252.40 | 1,52,432.40          |
|              |          | ULH     | 1,25,780.00 | 800.00        | 1,24,980.00         | 22,496.40 | 1,47,476.40          |
|              | TQ- FILM | H110QS  | 1,36,560.00 | 800.00        | 1,35,760.00         | 24,436.80 | 1,60,196.80          |
|              |          | NH110QS | 1,35,760.00 | 800.00        | 1,34,960.00         | 24,292.80 | 1,59,252.80          |
|              | BOPP     | H034EG  | 1,42,070.00 | 800.00        | 1,41,270.00         | 25,428.60 | 1,66,698.60          |
|              | F&F      | H120FG  | 1,31,180.00 | 800.00        | 1,30,380.00         | 23,468.40 | 1,53,848.40          |
|              |          | NH120FG | 1,30,380.00 | 800.00        | 1,29,580.00         | 23,324.40 | 1,52,904.40          |
| VASAI        | RAFFIA   | H036RG  | 1,31,760.00 | 800.00        | 1,30,960.00         | 23,572.80 | 1,54,532.80          |
|              |          | NH036RG | 1,30,960.00 | 800.00        | 1,30,160.00         | 23,428.80 | 1,53,588.80          |
|              |          | ULL     | 1,26,760.00 | 800.00        | 1,25,960.00         | 22,672.80 | 1,48,632.80          |
|              | IM       | H120IG  | 1,30,670.00 | 800.00        | 1,29,870.00         | 23,376.60 | 1,53,246.60          |
|              |          | NH120IG | 1,29,870.00 | 800.00        | 1,29,070.00         | 23,232.60 | 1,52,302.60          |
|              |          | ULH     | 1,25,670.00 | 800.00        | 1,24,870.00         | 22,476.60 | 1,47,346.60          |
|              | TQ- FILM | H110QS  | 1,36,450.00 | 800.00        | 1,35,650.00         | 24,417.00 | 1,60,067.00          |
|              |          | NH110QS | 1,35,650.00 | 800.00        | 1,34,850.00         | 24,273.00 | 1,59,123.00          |
|              | BOPP     | H034EG  | 1,41,960.00 | 800.00        | 1,41,160.00         | 25,408.80 | 1,66,568.80          |
|              | F&F      | H120FG  | 1,31,070.00 | 800.00        | 1,30,270.00         | 23,448.60 | 1,53,718.60          |
|              |          | NH120FG | 1,30,270.00 | 800.00        | 1,29,470.00         | 23,304.60 | 1,52,774.60          |
| DAMAN        | RAFFIA   | H036RG  | 1,31,230.00 | 800.00        | 1,30,430.00         | 23,477.40 | 1,53,907.40          |
|              |          | NH036RG | 1,30,430.00 | 800.00        | 1,29,630.00         | 23,333.40 | 1,52,963.40          |
|              |          | ULL     | 1,26,230.00 | 800.00        | 1,25,430.00         | 22,577.40 | 1,48,007.40          |
|              | IM       | H120IG  | 1,30,140.00 | 800.00        | 1,29,340.00         | 23,281.20 | 1,52,621.20          |
|              |          | NH120IG | 1,29,340.00 | 800.00        | 1,28,540.00         | 23,137.20 | 1,51,677.20          |
|              |          | ULH     | 1,25,140.00 | 800.00        | 1,24,340.00         | 22,381.20 | 1,46,721.20          |
|              | TQ- FILM | H110QS  | 1,35,920.00 | 800.00        | 1,35,120.00         | 24,321.60 | 1,59,441.60          |
|              |          | NH110QS | 1,35,120.00 | 800.00        | 1,34,320.00         | 24,177.60 | 1,58,497.60          |
|              | BOPP     | H034EG  | 1,41,430.00 | 800.00        | 1,40,630.00         | 25,313.40 | 1,65,943.40          |
|              | F&F      | H120FG  | 1,30,540.00 | 800.00        | 1,29,740.00         | 23,353.20 | 1,53,093.20          |
|              |          | NH120FG | 1,29,740.00 | 800.00        | 1,28,940.00         | 23,209.20 | 1,52,149.20          |
| SILVASSA     | RAFFIA   | H036RG  | 1,31,230.00 | 800.00        | 1,30,430.00         | 23,477.40 | 1,53,907.40          |
|              |          | NH036RG | 1,30,430.00 | 800.00        | 1,29,630.00         | 23,333.40 | 1,52,963.40          |
|              |          | ULL     | 1,26,230.00 | 800.00        | 1,25,430.00         | 22,577.40 | 1,48,007.40          |
|              | IM       | H120IG  | 1,30,140.00 | 800.00        | 1,29,340.00         | 23,281.20 | 1,52,621.20          |
|              |          | NH120IG | 1,29,340.00 | 800.00        | 1,28,540.00         | 23,137.20 | 1,51,677.20          |
|              |          | ULH     | 1,25,140.00 | 800.00        | 1,24,340.00         | 22,381.20 | 1,46,721.20          |
|              | TQ- FILM | H110QS  | 1,35,920.00 | 800.00        | 1,35,120.00         | 24,321.60 | 1,59,441.60          |
|              |          | NH110QS | 1,35,120.00 | 800.00        | 1,34,320.00         | 24,177.60 | 1,58,497.60          |
|              | BOPP     | H034EG  | 1,41,430.00 | 800.00        | 1,40,630.00         | 25,313.40 | 1,65,943.40          |
|              | F&F      | H120FG  | 1,30,540.00 | 800.00        | 1,29,740.00         | 23,353.20 | 1,53,093.20          |
|              |          | NH120FG | 1,29,740.00 | 800.00        | 1,28,940.00         | 23,209.20 | 1,52,149.20          |

**Quantity Discount (QD):**

- QD calculated on monthly lifting basis on all prime, non-prime grades except Utility, sweepings, waste grades and powder.
- Deemed Exports quantity cannot be clubbed with the domestic sales quantity for calculation of eligibility or discount.
- Combined domestic off-take of Ex-Plant, Ex-DOPW and any other depot of Nayara shall be considering for QD calculation.
- QD shall be settled by credit note after completion of lifting in the succeeding month.
- Below are the slabs for QD:

| Slab(MT) >= | QD (Rs./MT) |
|-------------|-------------|
| 5           | 300         |
| 10          | 350         |
| 25          | 400         |
| 50          | 450         |
| 100         | 550         |
| 200         | 650         |
| 300         | 750         |
| 400         | 850         |
| 500         | 900         |

**Delayed Payment Charges:-**

If the payment is not received in line with the payment terms due, Delayed payment interest (DPI) is charged as per the schedule given below:

| Period                                  | Interest applicable | Payment Terms    |
|-----------------------------------------|---------------------|------------------|
| Delayed period from the date of invoice | @36% per Annum      | For Cash Sales   |
| i. First 10 days (Interest Free Credit) | @0% per Annum       | For Credit sales |
| ii. For first 15 days after IFC         | @21% per Annum      |                  |
| iii. >= 16 days                         | @24% per Annum      |                  |

\*GST will be charged on Delayed payment charges as per the rates applicable under GST

**Payment Terms:-**

**Payment will be due on 2nd Day from the date of invoice through RTGS.**